

# Lucy Gregory

Senior Associate

 London

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Lucy is an associate in our government and infrastructure team with experience advising local authority, private sector and third sector clients on a wide range of projects including major procurements, high value outsourcing and waste projects, joint ventures and development projects.

Lucy's work focuses on complex regeneration and mixed-use development schemes, including those delivered via development agreements and projects which involve establishing a corporate joint venture. Recent projects have included advising clients throughout the competitive dialogue procurement for a development partner (including advising on procurement strategy as well as the drafting and negotiation of all procurement and legal agreements).

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## Expertise

Commercial

Commercial and outsourcing for health

Commercialisation and wholly-owned companies

Local government procurement

Public private partnerships (PPP) and PFI

Public procurement

Regeneration

Waste

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# Featured experience

## Winchester City Council

Advising the Council in relation to the regeneration of Central Winchester, the competitive dialogue procurement of a development partner for a complex mixed-use scheme.

## Kent County Council

Working with the Council on the outsourcing/re-procurement of its facilities management requirements for the entire property estate. This procurement has been via competitive procedure with negotiation (hard FM services) as well as utilising a number of existing provider frameworks (soft FM services).

## Watford Borough Council

Supporting the Council on the Town Hall Quarter mixed-use regeneration project and the competitive dialogue procurement of a developer partner.

## Oasis Community Learning

Supporting Oasis Community Learning, a multi-academy trust, and the London Borough of Lambeth on a major development scheme, the Johanna School development near Waterloo station.