

Tom Sanderson

Partner



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Tom is a partner in our corporate team, based in Cardiff. His expertise covers a broad spectrum of M&A and investment work, with a particular passion for working with early-stage and high-growth companies. He was named “Emerging Dealmaker of the Year” at the Wales Insider Dealmaker Awards in 2020 and is recognised by The Legal 500 and Chambers and Partners legal directories.

Tom spearheads the firm’s initiatives in Wales in the manufacturing & industrials sector, whilst also leading on the firm’s aerospace, space & defence activity nationally.

Tom has advised a number of large corporates on their acquisition strategies over a number of years, whilst also supporting exciting high growth businesses on a wide range of issues, including scaling, fundraising and incentivising key personnel. Clients praise his pragmatism and knack for making the complex understandable.

Several deals on which Tom has advised have gone on to win awards at the Insider Wales Dealmaker Awards; a testament to his ability and the high-calibre transactions he handles.

Expertise

CleanTech and renewables

FinTech

Food and drink

Manufacturing and industrials

Startups

Technology

Featured experience

Acquisition by film and TV production vehicle provider

Worked with film location services provider on its acquisition of an integrated TV and film location service and equipment hire company

Investment in TravelTech

Advised experiential travel platform in connection with its £1 million seed investment round from syndicate of investors

MBO of marine engineering business

Advised the management team of a technology service provider for the marine sector on a buyout, including equity and debt investment from syndicate of institutional investors and lenders

Obconnect investment from PayPoint

Supported obconnect, an early-stage open banking technology platform, in connection with a £10.5 million majority investment by PayPoint Plc

Gallagher Bassett on acquisition of Caytons Law

Advised Gallagher Bassett, the claims and risk management solutions subsidiary of Arthur J. Gallagher & Co., on its acquisition of claims management specialist Caytons Law.

Testimonials

"Tom and the multidisciplinary Browne Jacobson team have been fantastic in ensuring this game-changing investment was delivered as smoothly and efficiently as possible"

Darran Morford, CEO, Obconnect,