## Browne Jacobson



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Alexander still felt that retail had a vital role to play in the future high street as people like shopping and browsing in stores, an experience not provided by the internet. He believes people appreciate the high street more now than they did a decade ago when online shopping started to take off.

He echoed comments by Jessi in confirming that stores must offer experience over just selling items. While the successes in this field have been mainly high-end retail to date, he felt there was something for retailers at all levels to learn from.

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# **Key contact**

## Thomas Howard

Partner

thomas.howard@brownejacobson.com

+44 (0)121 237 3951

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