# International Iegal services

Browne Jacobson



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#### Foreword

The globalisation of legal services is not new. For decades now, the increasingly international nature of business and commerce, as companies expand their operations across borders, has meant, more and more, that they require legal services that can help them navigate the complex legal frameworks of multiple jurisdictions.

Technology is arguably the biggest factor in the increasingly international nature of law. Technological developments allow legal teams spread across the globe to seamlessly work together, access information and manage complex matters with ease.

Browne Jacobson's agile international model has, for decades now, leveraged the operational and collaborative efficiencies afforded by new technology, while building and maintaining close relationships with over 200 law firms all over the world. Our closely-knit network, built over many years, offers local expertise combined with efficient working practices and the same pragmatic solutions our clients have come to know.

We work with clients across the globe in a variety of sectors. And it's this focus on deep sector-specific that sets us apart. We'd love to talk to you about your international requirements, do get in touch.



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# A UK and Ireland law firm with international reach

At Browne Jacobson, we believe that connection is strength. Our approach to international work for our clients is no exception.

Our model is flexible and agile. We work with a network of legal experts who work like we do, pragmatic organisations that are focused on the right outcomes for our clients.

This approach allows us to leverage regional specialisms from world-class law firms in all major jurisdictions.

What sets us apart is our commitment to sector-specific expertise. We are committed to our clients and the industries they work in. We work with an in-house team of experts from those industries who chair our sector boards, all of whom have sat on the boards of major national and international organisations. Our sector expertise spans energy and infrastructure, financial services, health, manufacturing and industrials, real estate and construction, retail, consumer and logistics, public sector and government, and technology. We provide a full-service international legal offering that includes corporate, commercial, data compliance, IP law, multi-jurisdictional litigation, and employment and immigration. 40% of our corporate transactions annually are cross-border, while our international litigation expertise speaks for itself. Our dispute resolution team has handled global cases like claims across the UK, Europe and the Commonwealth, including the infamous Madoff Ponzi scheme, the world's largest fraud.

With our integrated UK-Ireland team, we're the perfect partner for international businesses looking to access the UK and the 27 EU countries, and of course for British and EU companies wishing to enter the global market.

What's more, we also offer a tailor-made service for US firms working in the fast-moving tech and data sectors, with our integrated UK-Ireland teams and our connections in firms across America.

#### **Crossing borders with ease**

Your business can take you anywhere. From a merger in Germany, to multi-jurisdictional AI risk and compliance in Italy, the opening of a new distribution centre in the US, to the complexities of a product launch in China.

Our knowledge, experience and international connections, together with a strong track record of delivering multijurisdictional (often business-critical) transactions for clients in all our key sectors, means that we can confidently assemble the right team with the right expertise to deliver for our clients' international projects. "The team has a unique understanding of their clients' needs based on the teams extensive experience and knowledge of the industries in which they practice and always strives to deliver an exceptional client service. The team gets a regular stream of high quality and high value work and always manages that work efficiently and effectively."



# Browne Jacobson at a glance

Browne Jacobson is the law firm for positive impact across business and society. Whether it's at home or abroad, social and environmental impact are at the top of our business agenda.

At Browne Jacobson, we've always worked across business and society, and it's this expertise that sets us apart. We champion fairness, make the complex simple and forge connections between clients to find creative solutions.

Our commitment to opportunity for all is perhaps most tangible in our firm being recognised in the top three employers for social mobility in the UK for the last three years across all industries and sectors as well as being a Grand Prix Winner at the European People in Law Awards for diversity and inclusion initiatives. We believe that our clients want the same opportunities for their people and we often partner with them to improve outcomes for every individual, community, and business we work with.

#### A world of experts at your service

We have 850 talented lawyers across our UK and Ireland offices. But our connected expertise goes further than that. We've developed close relationships with some of the world's leading independent law firms. They share our values and will work collaboratively to address the issues that are most challenging to business and society.

We will coordinate and deliver first-class, international, commercially focussed advice through our connected network when and where you need it.

Nowhere are these connections better seen in action than in **Pangea Net**, the international network of independent law firms we helped establish. Started in 2009 with just six member firms, Pangea now has 22 member firms and over 1200 lawyers across 23 jurisdictions.

We're also members of **IBA** – the International Bar Association – the foremost organisation for international legal practitioners, bar associations and law societies, **AIJA** – the International Association of Young Lawyers – with over 4,000 members across 90 jurisdictions, **INTA** – the International Trademark Association, and Harmonie, meaning we can bring knowledge and an even more diverse range of people and skills to the table to service your business.

Helping you make the connections that matter.











### A global network of opportunities





Firms connected worldwide





Average combined deal value for over 150 M&A and private equity transactions annually





Lawyers operating across seven offices across the UK and Ireland



No. 1

Grand Prix Winner at the People in Law Awards 2023 for diversity and inclusion initiatives (European Award)

### Awards





#### **Top Tier Firm**

Across over 30 practice areas across the UK and EMEA in the Legal 500 2024

#### Top ranked Firm

Ranked across 38 practice areas in Chambers 2024



#### Top 10 UK law firm

For Corporate M&A

"We work with the Browne Jacobson team on almost all of our legal matters. This breadth of ability to support us is a key strength. Browne Jacobson also have a network of law firms across the world which they can utilise when local advice is required."

#### Internationally connected



#### **Dublin opens doors**

Dublin is a vital centre for many technology companies. Home to the 'Silicon Docks', the EU headquarters for many of the world's biggest social media and tech companies, it acts as the perfect bridge between the US and London.

At Browne Jacobson, we make connections across sectors, regions, and specialisms. Our team in Dublin offers clear, pragmatic advice, and a premium service to domestic and international clients, ensuring a frictionless experience for businesses trading in and through Ireland.

Our integrated Dublin and London teams work together to service UK companies wishing to expand into Europe and US companies launching into Europe and the UK. We advise several global US West Coast technology giants.

#### **Fluent in French**

Thanks to our close relationships with a wide range of French companies including many prestigious household names, we have extensive experience working with French retail clients and numerous other sectors.

Our French specialists offer a full range of legal services, including advising on acquiring or setting up businesses, along with regulatory, employment, immigration, and property legal advice. We also work with French nationals who provide cultural and language support.

### **Our global network**



200 + Firms connected worldwide "Wide range of capabilities within the team and ability to designate staff at the appropriate level. We have confidence in the advice given. Also good at introductions to excellent providers in non-legal areas."

### Full service, full satisfaction

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Browne Jacobson offers a full legal service to clients across the globe. See some examples of the type of businesses we work with below:

### 1

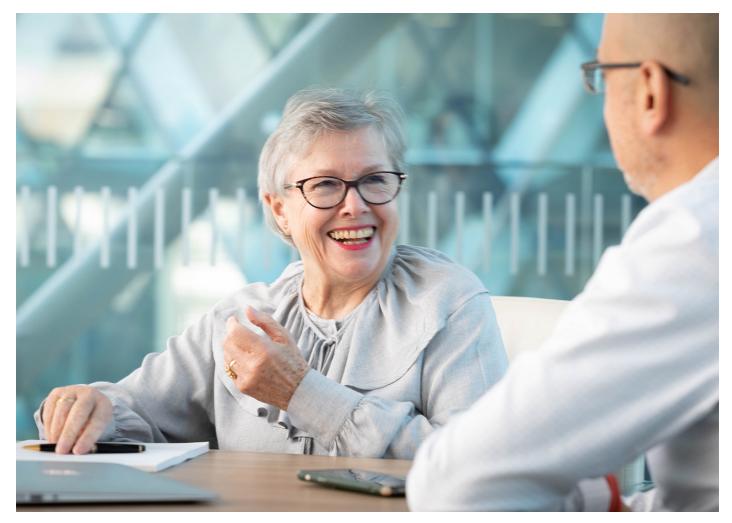
International corporations, including some of the world's most iconic brands. Highgrowth and FTSE 100 companies. Independent health and social care providers as well as education institutions across the world.

### 3

Financial services institutions including insurers and reinsurers, intermediaries.

### 4

Cross-border private equity and investment firms in multiple sub-sectors.



#### International specialisms under one roof

Browne Jacobson provide a wide range of specialist expertise to a variety of sectors. We can advise retail and consumer, technology, energy and infrastructure, construction, manufacturing, healthcare providers, public sector and government, and financial institutions.

We have talented teams of experts to support clients on corporate, commercial, data compliance, IP law, multijurisdictional litigation, insurance, regulatory and governance, and employment and immigration. All kinds of specialisms, all kinds of sectors, all under one roof.

### *"Highest level of client care, always willing to go the extra mile."*

Sectors		Practices	
Automotive	Manufacturing and	Corporate finance	Intellectual property
Cyber and information	– industrials ————	Commercial contracts	Insurance
technology	Real estate and construction	Competition	Life Sciences
Education	Retail, consumer		
Energy and infrastructure	- and logistics	Data protection	Private client
Financial services	Sports and leisure	Dispute and litigation	Real estate
	Technology	Employment	Regulatory and governance
Food and drink		Health and social care	— — Tax
Healthcare			
Insurance			

# Global brands, expertly handled

The firm advised on €350m acquisition by Puregym of Fitness World based in Denmark, Switzerland and Poland.

#### **COOPER PARRY**

We successfully advised the partners of leading accountancy firm Cooper Parry on the investment by Waterland Private Equity based in the Netherlands.



We advised Suez and its shareholders on the c.2billion acquisition of it is former UK waste management business – Suez R&R UK – from French headquartered business Veolia. We also advised global infrastructure manager Igneo Infrastructure Partners on its acquisition of Wheelabrator from US waste management company Wheelabrator Technologies Inc.



Advising leading international vegan food company with operations across the globe on investment from Canadian food giant McCain as well advising on global IP optimisation and enforcement strategy.



Acting as the cosmetic brand's inhouse legal team, we use our Instant In-house model to advise on contracts, strategic development and improving processes. We also advise on the implementation of global distribution networks and the filing of international trademarks.

#### The Madoff Recovery Initiative

Bernard L Madoff Investment Securities was responsible for the world's largest Ponzi scheme. We currently advise on and oversee claims across the US, UK, Europe and the Commonwealth which seek to recover billions of dollars in redemptions and fees fraudulently paid before the collapse of the infamous Ponzi scheme.

### World-leading provider of transport solutions

Advising global company on the defence of multiple civil claims in Ireland following a European Commission competition infringement decision.

### **III** mace

We advise on major hyper-scale data centres across Europe, including the negotiation of main contracts and stepdown contracts to three international data centres worth over €1bn. "They care. They take their time to understand the business, understand the brief, and then come up with a timely and practical solution."

## Law needs all voices

We go to great lengths to have a positive impact across business and society.

We're working towards social mobility and diversity and inclusion in our firm and profession. We focus on well- being and individuality so that all our people can thrive. We're proud to have been rated in the top three of the UK's leading employer in the Social Mobility Employer Index for the last three years.

Social mobility and inclusion are vital on an international level. A diverse and inclusive workplace not only attracts the finest legal minds, but also improves creativity and delivers better solutions and results for our international clients.

#### FAIRE for all

Created by us and Young Professionals, our FAIRE initiative gives people from lower socioeconomic and minority backgrounds work experience in the legal sector. FAIRE is just part of our commitment to decency, better working practices, and creating a legal sector that reflects the society it serves.

#### Shaping a better future

We're proud that Browne Jacobson was the first law firm to become an official partner of O Shaped, the movement that drives positive change in the legal sector. Collaboratively working with General Councils and in-house legal teams, O Shaped shares our beliefs for making the profession a brighter place for those entering it and using it.





"Browne Jacobson has an excellent reputation for providing straightforward, commercial legal expertise to a diverse and long-standing client base. They are also known as a firm that advocates positive change across the legal system.

It's these qualities which mean they are absolutely the right fit for O Shaped and why we chose to collaborate with them. This is a great opportunity to start creating a more modern, humancentric, and customer-focused profession that will benefit its people, clients and society more broadly."

Dan Kayne, former GC at Network Rail and founder of O Shaped

#### **Our team**

At Browne Jacobson, our expertise sets us apart. Each of the team is dedicated to making the complex simple and to finding creative solutions.

Get in touch with our team to find out more.



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Chambers UK Guide, 2024



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